

Supply



Nine Elms
On the South Bank

Opening up supply chain and procurement opportunities to local businesses

Supply Nine Elms on the South Bank is a free programme of supply chain development workshops, one-to-one support, networking and Meet the Buyer events. The programme is designed to help Lambeth and Wandsworth businesses who provide building and construction related services grow, reach new clients and be fit to compete for new contracts.

Over £10bn worth of construction spending in Nine Elms on the South Bank will create numerous opportunities for local businesses.

Supply Chain Development Workshop: Critiquing your pitch

Guest speaker – TBC

Wednesday 14 May, 6-9pm

The Ambrose Meeting Room, Battersea Power Station, 188 Kirtling Street SW8 5BP

In this interactive workshop hosted by a procurement specialist you will learn how to pitch your business in a short and direct manner.

Find out:

From a Nine Elms developer how buying decisions are made

How to 'polish your pitch' and prepare your pitch strategy

How to prepare to meet buyers with opportunities in the programme

Supply Chain Development Workshop: Consortium Building

Guest speaker – TBC.

Wednesday 11 June, 5-7pm

Phoenix House 10 Wandsworth Rd, London SW8 2LL

This interactive session is the perfect event for business owners interested in finding project partners to collaborate, build new project teams and network with.

Find out:

What to look for in a project partner

About the key ingredients of successful collaborations

Legal, financial and logistical top tips

How to make it happen

Register for these events email nineelms@gle.co.uk or call **020 7940 1579**

Developers and contractors looking for local suppliers include:

- Ballymore Group – Embassy Gardens
- Barratt London – Sainsbury's Nine Elms
- Battersea Power Station Development Company
- Carillion PLC – Phase 1 Circus West, Battersea Power Station
- St James Group – Riverlight, Merano Residences and the Corniche
- Sir Robert McAlpine – US Embassy
- VINCI St. Modwen (VSM) – New Covent Garden Market
- Wanda One (UK) Ltd – One Nine Elms

Forthcoming Supply Nine Elms on the South Bank Event:

Meet the Buyer

Wednesday 25 June, 9am-4pm

The View, Battersea Power Station, 188 Kirtling Street, SW8 5BP

Come and discuss contract opportunities face-to-face with Nine Elms developers and contractors. This event is designed to provide local businesses with the opportunity to find out about and discuss upcoming work contracts with Nine Elms developers and buyers, as well as the chance to network with other businesses and contractors.

For more information and to register on the programme: Email nineelms@gle.co.uk or telephone **020 7940 1579** or visit www.gle.co.uk or www.nineelmslondon.com.



This programme of support is delivered by the London boroughs of Wandsworth and Lambeth in partnership with Supply Cross River Partnership.